

Key Performance Index

1. Monthly Production Volume

- **Metric:** Total number of tanks produced per month.
- **Current Status:** 2000-2400 tanks.
- **Goal:** Maintain consistent production levels.

2. R&D Utilization

- **Metric:** Percentage of clients utilizing SP Fab's R&D services.
- **Current Status:** 100%.
- **Goal:** Continue to offer valuable R&D services to clients.

3. Supply Chain Efficiency

- **Metric:** Time taken to fulfill orders by suppliers.
- **Current Status:** 1 hour for very small orders, 6 hours for medium orders, 1 day for bulk orders.
- **Goal:** Optimize supply chain performance and reduce order fulfillment time, especially for bulk orders.

4. Rejection Ratio

- **Metric:** Number of rejected parts per year.
- **Current Status:** <0.8%.
- **Goal:** Maintain or further reduce the rejection rate.

5. Customization and Flexibility

- **Metric:** Total number of custom items fabricated.
- **Current Status:** Around 1500 custom items.
- **Goal:** Increase production of custom items.

6. Steel Processing Capacity

- **Metric:** Tons of steel processed per month.
- **Current Status:** 100 tons.
- **Goal:** Maintain or increase processing as needed.

7. Legacy and Client Retention

- **Metric:** Number of years in business and percentage of repeat clients.
- **Current Status:** 25+ years of legacy.
- **Goal:** Leverage the company's legacy to maintain long-term client relationships and attract new clients.

8. Production Flexibility

- **Metric:** Ability to manage client schedules, including erratic variations.

- **Current Status:** Successfully managing all client schedules.
- **Goal:** Continue to adapt flexibly without compromising quality or delivery times.

9. Energy Efficiency

- **Metric:** Energy consumed per ton of steel processed.
- **Goal:** Reduce energy consumption to lower costs and environmental impact.

10. Employee Retention and Training

- **Metric:** Employee retention rate and number of employees trained in advanced fabrication techniques.
- **Goal:** Maintain a skilled workforce and provide ongoing training.